



# **INDUSTRY FOCUS**

YOUR ASSISTANT FOR ACHIEVING JUST THE RIGHT APPEAL FOR YOUR BUSINESS

# GASTRONOMY





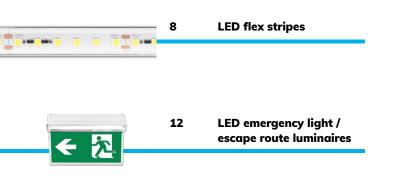
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## **PRODUCT RANGE**



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## GASTRONOMY WITH ISOLED® SUSTAINABLY REDUCING ENERGY COSTS

## Meeting place of good spirit and place of encounter

Gastronomic establishments are the meeting point

- of good spirit and conviviality,
- of pleasure and indulgence,
- of relaxation and deceleration,
- of communication and entertainment,
- of friendship and romance,
- of business and leisure

and they are definitely a meeting place that promises people a particularly enjoyable experience. The guest wants to immerse himself in another world!





## YOUR ADDED VALUE WITH ISOLED<sup>®</sup>!



#### Standardised Product range

More than 3,050 products High-end LED components High product availability



#### Intelligent project lighting solutions

Scalable LED control technology Holistic LED lighting systems Personal project support



#### **Customer-specific Manufacture**

Manufactured light elements Precise custom production Delivery ready for installation

## **CUSTOMISED LIGHT SOLUTIONS**

SUSTAINABLE EFFICIENCY IMPROVEMENT WITH SMART LED LIGHTING CONCEPTS

We are a full-range LED supplier for individual lighting concepts and orient ourselves in the design of our wide product range to both the

- Requirements of our customers as well as on the
- technical progress of LED technology.

Excellent quality, high consulting competence of our employees as well as sustainable growth of our company ensure a reliable and long-term demand coverage with innovative LED lighting solutions for our partners.





## **OF OUR CUSTOMERS RECOMMEND ISOLED® TO OTHERS!**

## SUCCESS FACTORS COMPETENT CUSTOMER SERVICE

COMPETENT CUSTOMER SERVICE PERSONAL SERVICE

### We advise you!

We develop and plan your individual solution together with you. We realize your project!



## THE NEW PRODUCT CATALOGUE COLLECTION ISOLED® 2024

All good things come in fours! For a targeted customer approach, our new collection of ISOLED® 2024 product catalogs is divided into four issues. This means that you always have the right catalog with the appropriate product groups at hand. In the spirit of sustainability, you can of course also browse through all catalogs online.

### Four topic-specific Catalogs

- » 1200 pages full of highlights
- » Available in: DE, EN, FR, IT & HU
- » Online flip catalog and up
- valuable print version
- » Prefabricated lighting components
- » Individual lighting concepts
- » Sustainable, intelligent lighting solutions
- » Custom-made products and OEM production

We advise you personally and support you with the realisation of your projects!

# DISCOVER ISOLED® ON YOUTUBE

Want to know what the United Glare Rating is all about? Or how to professionally install a drywall profile?

On our new YouTube channel you will find a constantly growing collection of videos on assembly instructions, product worlds, practical applications and knowledge topics.





**ISOLED**<sup>®</sup>

2024

MAIN CATALOG

ISOLED 2024

Tapes & Profile

ISOLED

2024

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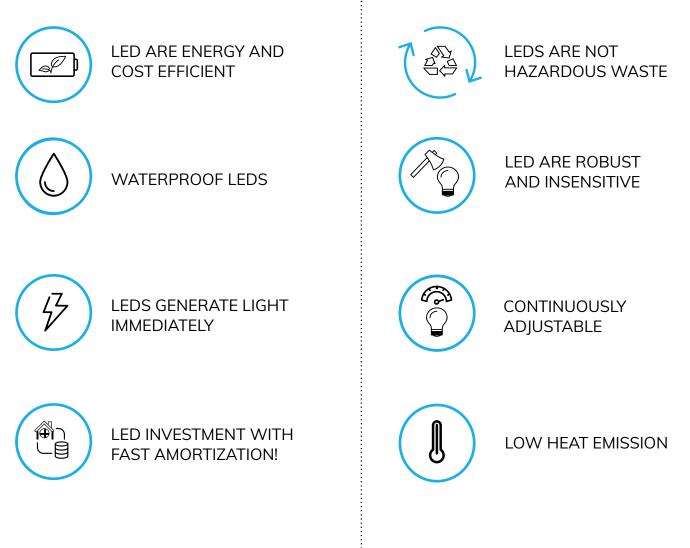
## Up to 80 % cost reduction

Fast amortization of investments made and strong cost reduction (with LED illuminants from ISOLED<sup>®</sup> up to 80 % cost saving compared to traditional illuminants) immediately relieve the running operating costs.

**Transparency of your investment costs** with a payback calculation from ISOLED<sup>®</sup> is possible at any time.

We are looking forward to your inquiry!

## **WHY LED?** ALL ADVANTAGES AT A GLANCE





# **PRODUCT RANGE** CUSTOMISED LIGHT SOLUTIONS

## ECONOMICALLY VALUABLE | ECOLOGICALLY SENSIBLE



LED flex stripes



LED emergency light/ escape route luminaires



LED illuminants



LED tubes and diffuser luminaires





# Homogenous lighting solutions with powerful Highend-LED-Technology

# LED FLEX RIBBONS

ISOLED<sup>®</sup> Flex tapes are particularly characterized by their strong conductor tracks (reduction of the voltage drop) and high-quality components. The power consumption drops, the heat development on the circuit boards is reduced. We offer a wide range of LED flex stripes with a length of up to 15 meters per roll.







AQUA series



NEON series



NEON Professional Custom Series



Constant Current series



HEQ series



High temperature series



COB linear series



LINEAR CRI90+ series



LINEAR 48V CRI90+ series



MICRO series



Digital SPI/Neopixel flex stripes



Flex stripes for special applications



SIL IP66 series



SIL IP20 series



Flex strips accessories







# **CUSTOMISED ASSEMBLY**

# Focus your efforts on your core competences.

# WE TAKE OVER THE PROFESSIONAL MANUFACTURING!

We are a customer-oriented company and, in addition to our extensive product range, offer services with sustainable added value. This includes, among other things, the professional assembly of light building elements with LED flex stripes, LED aluminum profiles and their additional components, which we are happy to take over for you.

## nings, the LED lighting values with LED

You can immediately start with the installation!

You save valuable working time!

You have the certainty that your LED lighting will work reliably!

We advise you.

## Competent and reliable according to custom requirements!



Assembly of LED flex stripes



Assembly of LED profiles



Merging LED flex stripes and aluminum profiles



Wiring with LED technology

Manufactured light elements Precise manufacturing Delivery ready for installation

**PRECISE - FAST - RELIABLE** 



# TOUCH, TRY OUT AND TEST

## YOU ARE THE BRAND!

On request, we can design your sample box individually adapted to your company and your logo.

formed band

We are happy to provide our partners with professional sales tools to support sales.

We offer you ISOLED® sample cases, stands and wall modules, which can be individually equipped and connected with our LED products according to your wishes. This way your customers can personally convince themselves of the power, appearance and feel of our brand products.

## **ISOLED®** sample box

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- » Surface-mounted profiles
- » profiles recessed
- » Corner profiles
- » covers

A0 Overviewsposter | Box cross-section



- » Dry wall profiles» Luminaire profiles
- » Tile profiles
- » indirect profiles
- indirect profiles

**75% DISCOUNT** 

## Samples at a special price

Each original item from the brand assortment of ISOLED<sup>®</sup> can be ordered for extensive product testing.

- » Sampling discount of 75% on the list price
- » once per year on each item

## Individual design possible

#### ISOLED® Sample cases and wall modules

- » LED illuminants
- » LED aluminium profiles and / or LED flex stripes
- » spotlight recessed (also with illuminant)
- » ISOLED® Dimmer and RGB controls
- » Stands with pre-assembled products

A large range full of design diversity and sophisticated functionality

PRODUCT BOOK-LET AVAILABLE AS DOWNLOAD OR PRINT VERSION

# **LED EMERGENCY / ESCAPE LIGHTS**



LED emergency light/escape route luminaires

## Safety in case of emergency

In the event of a power outage or failure of the general power supply or lighting system, enough lighting (emergency lighting) must be ensured to safely exit the building or to avoid panic.

### European standard for labelling

The legal requirements regarding lighting requirements and marking of escape and rescue routes are regulated in the European standards EN 50172:2005 and EN 1838:2019.

### Recommendation for planning

To plan an emergency lighting system in your building, we recommend that you consult an expert in the field. We would be happy to put you in touch with a partner in your area.



## LED panels and linear Tri Proof Luminaires with battery pack

ISOLED<sup>®</sup> Luminaires with integrated rechargeable battery pack (see page 85 Battery module for LED panels and page 109 Pro-fessional Linear-Diffuser luminaire) ensure basic lighting in of-fices, workshops, basements and underground car parks in the event of a power failure, even without an emergency power supply unit or central battery system.

### New in the range UNI4 and UNI7 emergency light/ escape route luminaires conforming to standards

With our two emergency light/escape route luminaires UNI4 and UNI7, their detection range of 20 and 18 meters respectively and the four enclosed escape signs to stick on (arrow pointing up/down/left/right), you can implement the marking and signage of escape and rescue routes safely and conforming to standards.

### Integrated battery for 3 hours emergency operation

The UNI4 LED light has a 1,500 mAh Ni-cd battery and the UNI7 has a 1,900 mAh battery, which enables battery operation for more than 3 hours in the event of power failures (charging time approx. 24 hours).

Switched continuous operation is also possible as an option when the power supply is maintained.

## Automated self-tests replace manual function checks

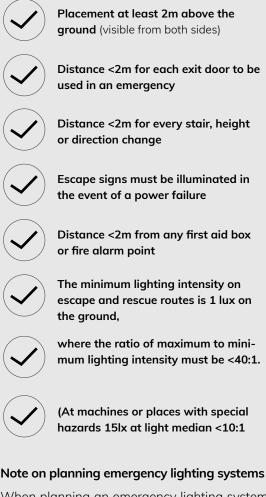
After the initial installation, the luminaires carry out a self-test, a function test once a week and a long-term test 36 hours after the initial installation and once a year. The periodically prescribed and time-consuming manual function checks are therefore no longer necessary.

### Note on the operation display

Manual tests can be initialized at any time by pressing the integrated test button. Correct operation is indicated by a green signal LED, errors by a red signal LED.

## Guidelines for emergency light/ escape route luminaires

Basically, the following applies to emergency lights and escape route luminaires etc:



When planning an emergency lighting system, we recommend consulting an expert in this field who can guarantee compliance with all European standards.





All illuminants including technical details can be found in the new product catalog ISOLED®

# LED ILLUMINANTS



Powerful with guaranteed long-term quality!

# LED TUBES AND DIFFUSER LUMINAIRES



LED tubes KVG compatible



LED tubes with cable



Diffuser luminaires



## ISOLED<sup>®</sup> TECHNOLOGY

## On the pulse of progress

Driven forward by the innovative power of our specialist team as well as the increasing demands for our customers and the market, taking into account the latest technologies, we develop and design much improved and completely new LED components, products and lighting systems.

## Unique through customised

In close cooperation and intensive exchange of our product management team with the production side research & development team, trendsetting, solution oriented and custom lighting concepts with the highest economic and environmental energy efficiency arise.



Our customers and partners benefit consistently from quality, functionality and efficiency.



Sustainable Performance Values and Stable Light Quality High energy-efficient light output Exact binning High-end LED chips, PCBs & Components Standardised electronics Excellent product grades Reliable thermal management Tested materials

Modern ISOLED® lighting laboratory Multistagequality control Batch-managed material flow Quality management & warranty services Internal & external Quality audits Customer-oriented return management CE certification

Visionary Innovation Product Development Intelligent Product Design Compact Construction Precision Manufacturing Processes Latest LED Technology Strict Quality Criteria



## **Licensed partnerships**









# **PRODUCT QUALITY AND DESIGN**

SUSTAINABLE QUALITY

# Your quality requirements are our touchstone

For our customers and partners, we undertake to sustainably supply lights, lighting construction elements and systems, control equipment based on the latest LED technology, as well as all services in

- best and guaranteed quality,
- with the greatest possible ecological efficiency as well as
- economic stability of value

sustainably.



## ISOLED® Data sheets

Real performance data measured under real conditions are published in a data sheet for each item. Every customer has direct online download access.

The heart of our light laboratory are the two

and 1.7 m), which are used to measure

ulbricht spheres (diameter 0.5 m

photometric data.

# CE

# Sustainable quality and operati onal safety

The complete LED ISOLED® product range is CE-marked and therefore complies with the requirements for product conformity according to the latest EU guidelines.

A tested and certified CE product coordinator from ISOLED® takes on the implementation of all ongoing internal standards and cross-checks of the EU regulations. Supplier audits ensure compliance with the CE requirements by the manufacturer.

## Trust through data transparency

## REAL PERFORMANCE DATA

The satisfaction of our customers and partners is achieved through data transparency. As part of a regimented multi-stage quality control programme, we test and measure all photometric parameters and in addition to numerous additional details, include these within our product datasheets.

Our specified performance data are NOT the result of physical or theoretical calculations, but they correspond to the photometric values of the final overall product actually measured in our in-house light laboratory. (I.e. including reflectors, optics, housing - measured under real ambient conditions, etc.)

On request, we can of course also provide specific reports from our photometric test laboratory.





Whether it is a new acquisition or a conversion to LEDs, both cases are long-term investments. Against this background, it is of particular importance to consider the following quality features in the decision-making process:

- Materials of the individual components (e.g. aluminium housing)
- Glasses and covers
- High-quality workmanship (pay attention to seams and connecting pieces - small proportion of load-bearing plastic elements)
- High quality lacquers
- TÜV certification
- Protection class IP (dust and water protection)
- D-marking acc. EN 60598-24 (LED lights suitable for use in fire-endangered locations)
- Glare factor (UGR acc. EN 12464)
- Timeless and architecturally integrating aesthetics

#### Your quality standard is our touchstone!

The matching LED illuminants are of tested quality and designed for commercial use. LED branded products from ISOLED® consist exclusively of high quality components that are manufactured with selected materials in modern and innovative production processes. Only tested LED chips and standardised components (excellent quality classes) are used.

.

They convince with their performance values:

- service life
- Light quality
- Luminous flux
- Light intensity
- Color rendering
- Color temperature
- Connected load

.

Heat generation (cooling) etc.

# LED chips and components of the highest quality classes

LED branded products from ISOLED<sup>®</sup> consist exclusively of high-quality components, which are manufactured in selected materials in modern and innovative production processes.

Only tested LED chips and standardised components (excellent quality) are used. Our LED products must meet the prescribed performance values in accordance with the strictest quality and test criteria without any complaints in order to be finally released for sale.



## **ADVANTAGE THROUGH KNOW-HOW**



## Improving consultancy skills

We combine many years of experience in technical application areas with LED know-how and pass both on to our employees.

With a deep understanding of the economic and environmental efficiency of LED light solutions, as well as enthusiasm for this sustainable and environmentally friendly type of lighting, they support our customers and partners through each LED project.



## Specific customer training

We have a major interest, in training you and your employees in the topics of

- ISOLED<sup>®</sup> Product knowledge,
- ISOLED<sup>®</sup> application technology,
- LED basic knowledge and
- LED sales

for basic training and further development.

"Confidence comes with knowledge, this is why we share our expertise!" ISOLED<sup>®</sup> Team

# **ISOLED<sup>®</sup> ACADEMY** TAKE ADVANTAGE OF OUR OFFER

We offer onsite and offsite training . Whether in-house, by phone or webinar - you and your employees will receive all information and documents from us.

- » LED know-how
  - LED technology basics
  - ISOLED<sup>®</sup> product training
  - ISOLED<sup>®</sup> workshops for LED application technology
  - ISOLED<sup>®</sup> Workshop "Lighting design with DIALux"
  - Customer-specific LED workshops
- » ISOLED® sales support for customers, partners and their staff

We would be happy to create your personal training program tailored to your team!

Please contact us and book your individual workshop!

- LED starter support for trade and crafts
- Target group definition/market approach How to reach your target customers (ISOLED® industry focus)!
- 100% LED targeted argumentation with facts. With knowledge you score points with customers!
- 100 % ISOLED<sup>®</sup> this is how you and your customers benefit from the ISOLED® range of services!
- Customer-specific ISOLED<sup>®</sup> workshops





## MORE THAN "JUST A WEB-SHOP"

In our extensive online portal you will find everything your "LED heart" desires. Whether knowledge, training or video instructions - we provide you with all the materials and services that you or your customers need.

## **KNOWLEDGE**



ADVANTAGE THROUGH KNOW-HOW. WE SHARE OUR KNOWLEDGE!

Bundled knowledge on important topics from LED technology as well as application-specific assistance and instructions.

## **INDUSTRY FOCUS**



## YOUR ASSISTANT FOR ACHIEVING JUST THE RIGHT APPEAL FOR YOUR BUSINESS!

We support you in your target group-oriented market approach with our ISOLED® sector focus.

## PRODUCT WORLD

-℃

» Print version of our product catalog

» ISOLED® Product knowledge

» LED basic knowledge

» ISOLED® application technology

» LED initial assistance for sales

ALWAYS THE RIGHT LIGHT FOR YOUR APPLICATION!

Over 3,050 high-quality LED branded items and numerous new products.

## ISOLED® download area

- » Product documentation
- » Instructions
- » Product specifications in digital form

TIM

International

- » Light calculation files
- » CE declarations of conformity

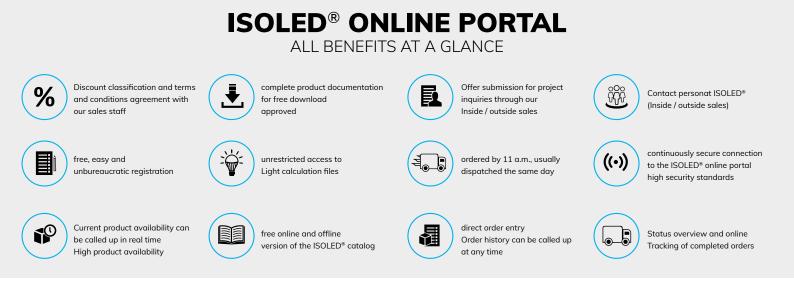
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PRODUCT BOOK-LET AVAILABLE AS DOWNLOAD OR PRINT VERSION





# **ISOLED® INFOMAIL**

SUBSCRIPTIONIEREN WITHOUT OBLIGATION AND CANCELABLE AT ANY TIME

With the ISOLED® Infomail and you will benefit immediately from our special offers, LED product news and many interesting facts from the world of LED technology.

# Become a partner today and register NOW!









## **Product catalog ISOLED®**

- 1200 pages full of highlights
- 35.000 pieces Circulation
- Available in: DE, EN, FR, IT & HU
- Online flip catalog and high-quality print version

## Choose from over 3.050 items!

- Innovative LED brand products
- Over 100 product categories
- Sustainable, intelligent lighting solutions
- Individual lighting concepts
- Manufactured light elements
- Special designs and OEM production

DE

We advise you personally and support you in the realisation of your projects!

WWW.ISOLED.DE

СН

WWW.ISOLED.CH

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Please note that we use all products and services exclusively according to our terms and conditions and warranty conditions to offer. You can download it from our homepage.

Datasheets and other technical information can be found on our homepage at www.isoled.at /.de /.ch /.hu/ .it /fr/.

Please note: The technical information in this catalog is correct at the time of printing and has been determined to the best of our knowledge. Nevertheless we reserve the right to errors and misprints. The information is used to provide a more detailed description of the item, but are not guaranteed properties if they are not expressly designated as such. / The items in this catalog can be removed from the ISOLED® product range at any time without replacement. / We reserve the right to make changes in favor of technical progress or to adapt to changed standards or regulations. / Photos and drawings in this catalog are exemplary embodiments and are not binding for the execution of the delivery. / ISOLED® FIAI Handels GmbH is not liable for any unavailability of the catalogue products. /ISOLED® FIAI Handels GmbH is also not liable for any direct, indirect, incidental or other damages (including, but not limited to, lost profits, lost revenues or similar economic damages) arising out of the use of information contained in this catalog. / A violation of property rights or the use of text and layout design (including photos) without our approval are not permitted and will be prosecuted. / The presentation of our products is made possible by the courtesy and consent of the owners of the surroundings that can be seen superficially in the pictures. We want to express our thanks for this.

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**99,3%** of our customers and partners recommend ISOLED<sup>®</sup>! YOUR DEMAND IS OUR MOTIVATION!