



INDUSTRY FOCUS

YOUR ASSISTANT FOR ACHIEVING JUST THE RIGHT APPEAL FOR YOUR BUSINESS

HAIRDRESSER, HAIR STYLIST AND MAKE-UP ARTIST



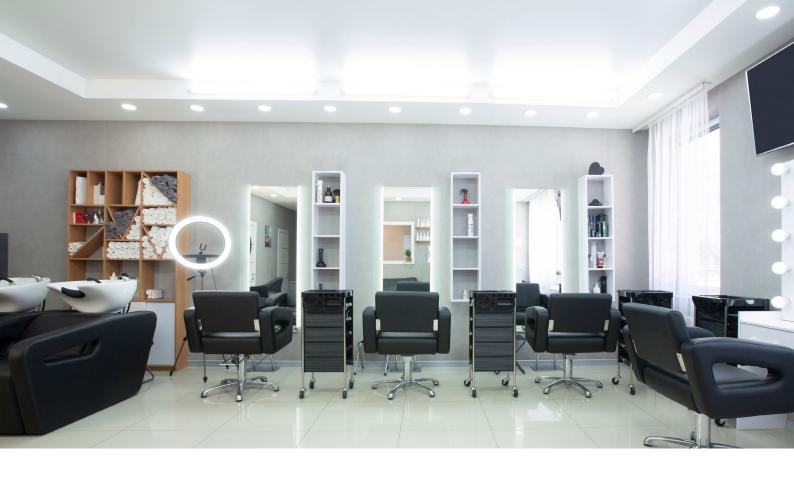


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PRODUCT RANGE



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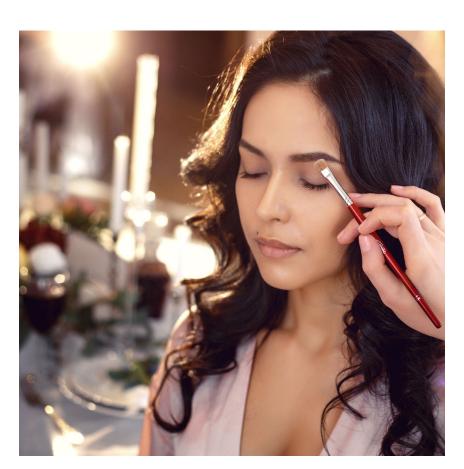


Hairdresser, hair stylist and make-up artist

The right light for hairdressers, hair stylists and make-up artists

In addition to the color selection for walls and office equipment, the lighting concept is one of the most important interior design components in your salon. When choosing the ideal lighting solution, you shouldn't lose sight of the following four basic aspects:

- Bright general room lighting with particular lighting highlights that showcase your products.
- Targeted light in the customer's immediate working area with high color rendering.
 Red should stay red and blonde again blonde!
- Indirect light sources for a positive feel-good atmosphere.
- Indirect and glare-free lighting according to UGR ≤ 19 for your employees easy on the eyes, prevents symptoms of fatigue and promotes concentration.



Brightness in your salon / studio

A distinction is made between lighting and exposure!

Intelligent LED lighting concept and enough window areas for natural daylight - you create an ideal work situation in which you and your employees perform excellently and your customers feel at home.



YOUR ADDED VALUE WITH ISOLED®!



Standardised Product range

More than 3,050 products
High-end LED components
High product availability



Intelligent project lighting solutions

Scalable LED control technology

Holistic LED lighting systems

Personal project support



Customer-specific Manufacture

Manufactured light elements

Precise custom production

Delivery ready for installation

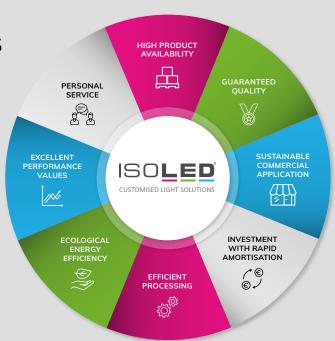
CUSTOMISED LIGHT SOLUTIONS

SUSTAINABLE EFFICIENCY IMPROVEMENT WITH SMART LED LIGHTING CONCEPTS

We are a full-range LED supplier for individual lighting concepts and orient ourselves in the design of our wide product range to both the

- Requirements of our customers as well as on the
- technical progress of LED technology.

Excellent quality, high consulting competence of our employees as well as sustainable growth of our company ensure a reliable and long-term demand coverage with innovative LED lighting solutions for our partners.



99,3 %

OF OUR CUSTOMERS RECOMMEND ISOLED® TO OTHERS!

#1 SUC

SUCCESS FACTORS

COMPETENT CUSTOMER SERVICE PERSONAL SERVICE

We advise you!

We develop and plan your individual solution together with you.

We realize your project!



Color temperature

RED SHOULD STAY RED - AND BLOND SHOULD STAY BLOND

Ideal color temperature for fashion boutiques from 3,500 Kelvin and up The color temperature indicates the color impression of a light source in Kelvin. As the Kelvin value increases, the "color fastness" that is perceived by the eye is appro-						LIGHT SOURCE	COLOR TEMPEI TURE (KELVIN
						Warm white	<3.500 K
ached. l.e. th	ached. l.e. the closer to daylight white, the better the color recognition!						<5.300 K
						Daylight white (also cold white)	>5.300 K
1800 K	4000 K	5500 K	8000 K	12000 K	16000 K		



COLOR RENDERING INDEX CRI - THE HIGHER THE BETTER!

(English: Color Rendering Index)

The color re-index is given in Ra and evaluates the quality of the color rendering of light sources. Compared to neutral and cold white light, warm white light has a high proportion of red. This leads to different color sensations. The Ra value shows what proportion of the natural color spectrum of sunlight a light source reproduces. An incandescent lamp reaches a value of Ra 100, a white LED light source already values between Ra 70 and Ra 98. The higher the color rendering index, the better the colors of an illuminated object are perceived.

TEMPERA-(KELVIN)





LED lighting concept | Munich Hair Academy

founded in 1986, the Munich Hair Academy is one of the best-known trend salons and hairdressing Hairdressing schools in Germany.



The hair salon as an oasis of well-being

With the right salon atmosphere, a haircut becomes a particularly special experience! In the Munich Hair Academy, first-class interior design and the intelligent LED lighting concept from ISOLED® create a particularly special space in which customers can relax and employees can develop creatively.



LED downlight:

Thanks to its timeless design, this high-quality recessed luminaire made of cast aluminum (white) can be perfectly integrated into any ceiling design and is particularly distinguished by its high performance.



LED panel:

ISOLED® Panels are available in three different dimensions and are delivered in a set with quality transformers. These super-flat LED panels are sustainably powerful, energy-efficient and cost-saving in the long term!





Up to 80 % cost reduction

Fast amortization of investments made and strong cost reduction (with LED illuminants from ISOLED® up to 80 % cost saving compared to traditional illuminants) immediately relieve the running operating costs.

Transparency of your investment costs with a payback calculation from ISOLED® is possible at any time.

We are looking forward to your inquiry!

Why LED?

ALL ADVANTAGES AT A GLANCE



LED ARE ENERGY AND COST EFFICIENT



LEDS ARE NOT HAZARDOUS WASTE



WATERPROOF LEDS



LED ARE ROBUST AND INSENSITIVE



LEDS PRODUCE LIGHT IMMEDIATELY



CONTINUOUSLY ADJUSTABLE



LED INVESTMENT WITH FAST AMORTIZATION!



LOW HEAT EMISSION



PRODUCT RANGE

CUSTOMISED LIGHT SOLUTIONS

ECONOMICALLY VALUABLE | ECOLOGICALLY SENSIBLE



LED flex stripes



3-phase rail system



LED panels



LED tubes and diffuser luminaires



LED pendant and floor lamps



LED downlights





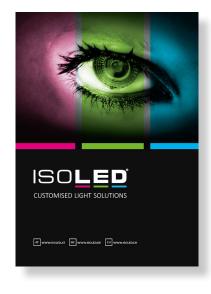




3.050 LED items

439 NEWQuality products

1.200 Pages full of highlights!



ISOLED® Catalog

exclusively for our partners online and as a high quality print version

Annual catalog with 1200 sides in 5 languages (35,000 pcs./circulation)

DE

ни

IT

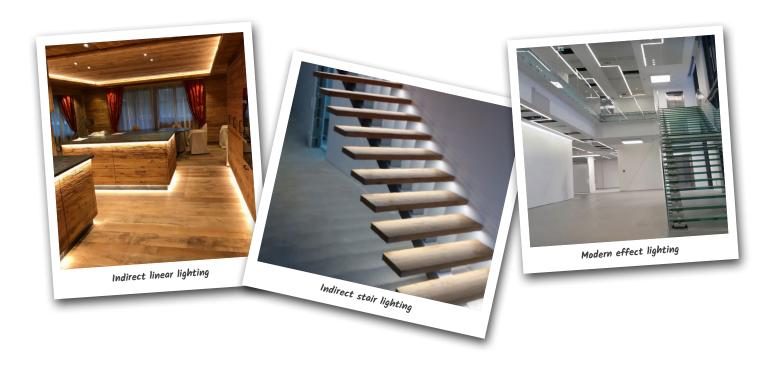
FR

EN



LED FLEX STRIPES

ISOLED® Flex tapes are particularly characterized by their strong conductor tracks (reduction of the voltage drop) and high-quality components. The power consumption drops, the heat development on the circuit boards is reduced. We offer a wide range of LED flex stripes with a length of up to 15 meters per roll.







AQUA series



NEON series



NEON Professional Custom Series



Constant Current series



HEQ series



High temperature series



COB linear series



LINEAR CRI90+ series



LINEAR 48V CRI90+ series



MICRO series



Digital SPI/Neopixel flex stripes



Flex stripes for special applications



SIL IP66 series



SIL IP20 series



Flex strips accessories







CUSTOMISED ASSEMBLY

Focus your efforts on your core competences.

WE TAKE OVER THE PROFESSIONAL MANUFACTURING!

We are a customer-oriented company and, in addition to our extensive product range, offer services with sustainable added value. This includes, among other things, the professional assembly of light building elements with LED flex stripes, LED aluminum profiles and their additional components, which we are happy to take over for you.

You save valuable working time!

You can immediately start with the installation!

You have the certainty that your LED lighting will work reliably!

We advise you.

Competent and reliable according to custom requirements!



Assembly of LED flex stripes



Assembly of LED profiles



Merging LED flex stripes and aluminum profiles



Wiring with LED technology

Manufactured light elements
Precise manufacturing
Delivery ready for installation

PRECISE - FAST - RELIABLE



3-PHASE RAIL SYSTEM



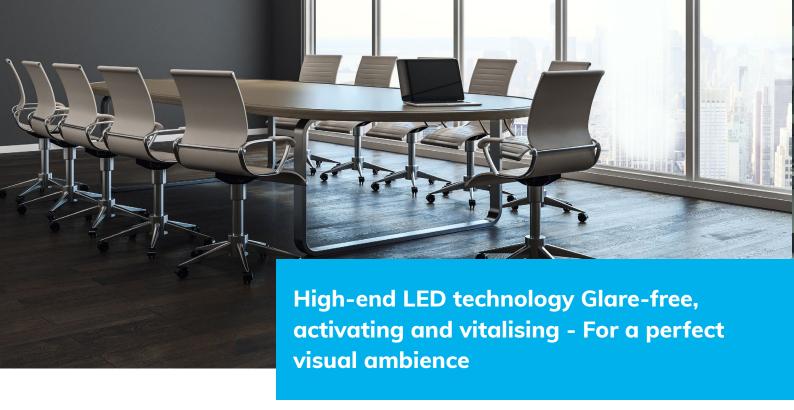
DALI HV track system



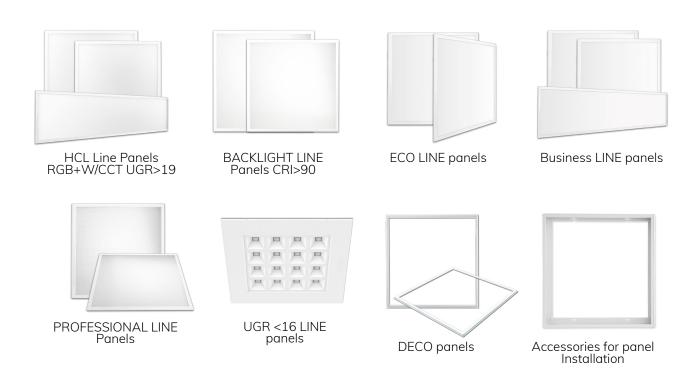
3-phase HV track system



TRACK48 NV Magnetic Rail System



LED PANELS





LED TUBES AND DIFFUSER LUMINAIRES

Homogenous light quality | Structure-friendly mounting



LED tubes KVG compatible



LED tubes with cable



Diffuser luminaires











LED DOWNLIGHTS



LED downlights



Variable Hole cutout



Round Hole cutout



Square Hole cutout



ISOLED® TECHNOLOGY

On the pulse of progress

Driven forward by the innovative power of our specialist team as well as the increasing demands for our customers and the market, taking into account the latest technologies, we develop and design much improved and completely new LED components, products and lighting systems.

Unique through customised

In close cooperation and intensive exchange of our product management team with the production side research & development team, trendsetting, solution oriented and custom lighting concepts with the highest economic and environmental energy efficiency arise.



Our customers and partners benefit consistently from quality, functionality and efficiency.



Sustainable Performance Values and Stable Light Quality

High energy-efficient light output

Exact binning

High-end LED chips, PCBs & Components

Standardised electronics Excellent product grades

Reliable thermal management

Tested materials

Modern ISOLED® lighting laboratory

Multistagequality control

Batch-managed material flow

Quality management & warranty services

Internal & external Quality audits

Customer-oriented return management

CE certification

Visionary Innovation

Product Development

Intelligent Product Design

Compact Construction

Precision Manufacturing Processes

Latest LED Technology

Strict Quality Criteria

YOUR PARTNER

ISOLED SINCE 2008

Licensed partnerships









PRODUCT QUALITY AND DESIGN

SUSTAINABLE QUALITY

Your quality requirements are our touchstone

For our customers and partners, we undertake to sustainably supply lights, lighting construction elements and systems, control equipment based on the latest LED technology, as well as all services in

- best and guaranteed quality,
- with the greatest possible ecological efficiency as well as
- economic stability of value

sustainably.



ISOLED® Data sheets

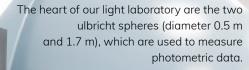
Real performance data measured under real conditions are published in a data sheet for each item. Every customer has direct online download access



Sustainable quality and operational reliability

The complete LED ISOLED® product range is CE-marked and therefore complies with the requirements for product conformity according to the latest EU guidelines.

A tested and certified CE product coordinator from ISOLED® takes on the implementation of all ongoing internal standards and cross-checks of the EU regulations. Supplier audits ensure compliance with the CE requirements by the manufacturer.



Trust through data transparency

REAL PERFORMANCE DATA

The satisfaction of our customers and partners is achieved through data transparency. As part of a regimented multi-stage quality control programme, we test and measure all photometric parameters and in addition to numerous additional details, include these within our product datasheets.

Our specified performance data are NOT the result of physical or theoretical calculations, but they correspond to the photometric values of the final overall product actually measured in our in-house light laboratory. (I.e. including reflectors, optics, housing - measured under real ambient conditions, etc.)

On request, we can of course also provide specific reports from our photometric test laboratory.



Whether it is a new acquisition or a conversion to LEDs, both cases are long-term investments. Against this background, it is of particular importance to consider the following quality features in the decision-making process:

- Materials of the individual components (e.g. aluminium housing)
- Glasses and covers
- High-quality workmanship (pay attention to seams and connecting pieces
 small proportion of load-bearing plastic elements)
- High quality lacquers
- TÜV certification
- Protection class IP (dust and water protection)
- D-marking acc. EN 60598-24 (LED lights suitable for use in fire-endangered locations)
- Glare factor (UGR acc. EN 12464)
- Timeless and architecturally integrating aesthetics

Your quality standard is our touchstone!

The suitable LED illuminants are of tested quality and designed for commercial use. LED branded products from ISOLED® consist exclusively of high-quality components, which are manufactured in selected materials in modern and innovative production processes. Only tested LED chips and standardised components (excellent quality classes) are used.

They convince with their performance values:

- service life
- Light quality
- Luminous flux
- Light intensity
- Color rendering
- Color temperature
- Connected load
- Heat generation (cooling) etc.

LED chips and components of the highest quality classes

LED branded products from ISOLED $^{\$}$ consist exclusively of high-quality components, which are manufactured in selected materials in modern and innovative production processes.

Only tested LED chips and standardised components (excellent quality) are used. Our LED products must meet the prescribed performance values in accordance with the strictest quality and test criteria without any complaints in order to be finally released for sale.





ADVANTAGE THROUGH KNOW-HOW



Improving consultancy skills

We combine many years of experience in technical application areas with LED know-how and pass both on to our employees.

With a deep understanding of the economic and environmental efficiency of LED light solutions, as well as enthusiasm for this sustainable and environmentally friendly type of lighting, they support our customers and partners through each LED project.



Specific customer training

We have a major interest, in training you and your employees in the topics of

- ISOLED® Product knowledge,
- ISOLED® application technology,
- LED basic knowledge and
- LED sales

for basic training and further development.

"Confidence comes with knowledge, this is why we share our expertise!"

ISOLED® ACADEMY | TAKE ADVANTAGE OF OUR OFFER

We offer **onsite and offsite training** . Whether in-house, by phone or webinar - you and your employees will receive all information and documents from us.

- » LED know-how
 - LED technology basics
 - ISOLED® product training
 - ISOLED® workshops for LED application technology
 - ISOLED® Workshop "Lighting design with DIALux"
 - Customer-specific LED workshops

We would be happy to create your personal training program tailored to your team!

Please contact us and book your individual workshop!

- » ISOLED® sales support for customers, partners and their staff
 - LED starter support for trade and crafts
 - Target group definition/market approach How to reach your target customers (ISOLED® industry focus)!
 - 100% LED targeted argumentation with facts. With knowledge you score points with customers!
 - 100 % ISOLED® this is how you and your customers benefit from the ISOLED® range of services!
 - Customer-specific ISOLED® workshops





MORE THAN "JUST A WEBSHOP"

In our extensive online portal you will find everything your "LED heart" desires. Whether knowledge, training or video instructions - we provide you with all the materials and services that you or your customers need.

KNOWLEDGE



ADVANTAGE THROUGH KNOW-HOW. WE SHARE OUR KNOWLEDGE!

Bundled knowledge on important topics from LED technology as well as application-specific assistance and instructions.

(db)

INDUSTRY FOCUS

YOUR ASSISTANT FOR ACHIEVING JUST THE RIGHT APPEAL FOR YOUR BUSINESS!

We support you in your target group-oriented market approach with our ${\sf ISOLED}^{\scriptsize{\scriptsize{\$}}}$ sector focus.



PRODUCT WORLD

ALWAYS THE RIGHT LIGHT FOR YOUR APPLICATION!

Over 3,050 high-quality LED branded items and numerous new products.



ISOLED® download area

- » Product documentation
- » Instructions
- » Product specifications in digital form
- » Light calculation files
- » CE declarations of conformity
- » Print version of our product catalog
- » ISOLED® Product knowledge
- » ISOLED® application technology
- » LED basic knowledge
- » LED initial assistance for sales

PRODUCT BOOK-LET AVAILABLE AS DOWNLOAD OR PRINT VERSION











THE NEW PRODUCT CATALOGUE **COLLECTION ISOLED® 2024**

All good things come in fours! For a targeted customer approach, our new collec-**ISOLED®** tion of ISOLED® 2024 product catalogs is divided into four issues. This means 2024 that you always have the right catalog with the appropriate product groups MAIN CATALOG at hand. In the spirit of sustainability, you can of course also browse through all catalogs online. **ISOLED** Four topic-specific Catalogs 2024 » 1200 pages full of highlights » Available in: DE, EN, FR, IT & HU » Online flip catalog and up valuable print version » Prefabricated lighting components ISOLED[®] » Individual lighting concepts 2024 » Sustainable, intelligent lighting solutions » Custom-made products and OEM production We advise you personally **ISOLED** and support you with the

DISCOVER ISOLED® ON YOUTUBE

realisation of your projects!

Want to know what the United Glare Rating is all about? Or how to professionally install a drywall profile?

On our new YouTube channel you will find a constantly growing collection of videos on assembly instructions, product worlds, practical applications and knowledge topics.





2024

red with light fro



ISOLED® ONLINE PORTAL

ALL BENEFITS AT A GLANCE



Discount classification and terms and conditions agreement with our sales staff



complete product documentation for free download approved



Offer submission for project inquiries through our Inside / outside sales



contact person at ISOLED® (Inside / outside sales)



free, easy and unbureaucratic registration



unrestricted access to Light calculation files



ordered by 11 a.m., usually dispatched the same day



continuously secure connection to the ISOLED® online portal high security standards



Current product availability can be called up in real time High product availability



free online and offline version of the ISOLED® catalog



direct order entry Order history can be called up at any time



Status overview and online Tracking of completed orders

ISOLED® INFOMAIL

SUBSCRIBE WITHOUT OBLIGATION AND CANCEL AT ANY TIME

With the ISOLED® Infomail and you will benefit immediately from our special offers, LED product news and many interesting facts from the world of LED technology.





Become a partner today and register NOW!





Product catalog ISOLED®

- » 1200 pages full of highlights
- » 35.000 pieces Circulation
- » Available in: DE, EN, FR, IT & HU
- » Online flip catalog and high-quality print version

Choose from over 3.050 items!

- » Innovative LED brand products
- » Over 100 product categories
- » Sustainable, intelligent lighting solutions
- » Individual lighting concepts
- » Manufactured light elements
- » Special designs and OEM production

We advise you personally and support you in the realisation of your projects!

AT WWW.ISOLED.AT

DE WWW.ISOLED.DE

CH WWW.ISOLED.CH



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Please note that we use all products and services exclusively **according to our terms and conditions and warranty conditions** to offer. You can download it from our homepage.

 $\textbf{Datasheets} \text{ and other technical information can be found on our homepage at www.isoled.at \textit{l.de l.ch /.hu/.it /.fr/.}}$

Please note: The technical information in this catalog is correct at the time of printing and has been determined to the best of our knowledge. Nevertheless we reserve the right to errors and misprints. The information is used to provide a more detailed description of the item, but are not guaranteed properties if they are not expressly designated as such. / The items in this catalog can be removed from the ISOLED® product range at any time without replacement. / We reserve the right to make changes in favor of technical progress or to adapt to changed standards or regulations. / Photos and drawings in this catalog are exemplary embodiments and are not binding for the execution of the delivery. / ISOLED® FIAI Handels GmbH is not liable for any unavailability of the catalogue products. / ISOLED® FIAI Handels GmbH is also not liable for any direct, incidental or other damages (including, but not limited to, lost profits, lost revenues or similar economic damages) arising out of the use of information contained in this catalog. / A violation of property rights or the use of text and layout design (including photos) without our approval are not permitted and will be prosecuted. / The presentation of our products is made possible by the courtesy and consent of the owners of the surroundings that can be seen superficially in the pictures. We want to express our thanks for this.

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99,3 %

of our customers and partners recommend ISOLED®!

YOUR DEMAND IS OUR MOTIVATION!